

## Fund Facts

### MANULIFE CONSERVATIVE PORTFOLIO

Advisor Series

Manulife Investment Management Limited

August 4, 2020

This document contains key information you should know about Manulife Conservative Portfolio (the "Portfolio"). You can find more details in the Portfolio's Simplified Prospectus. Ask your representative for a copy, contact Manulife Investment Management Limited (the "Manager"), at 1 888 588 7999, manulifemutualfunds@manulife.com, or visit www.manulifeim.ca.

**Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.**

## Quick Facts

**Fund code:** MMF 3475 (DSC), 3575 (FE), 3775 (LL3), 3275 (LL2);

**DCA:** MMF 23475 (DSC), 23575 (FE), 23775 (LL3), 23275 (LL2)

**Date series started:** May 5, 2017

**Total value of fund on June 8, 2020:** \$254,655,794

**Management expense ratio (MER):** 1.96%

**Fund manager:** Manulife Investment Management Limited

**Portfolio manager:** Manulife Investment Management Limited

**Portfolio sub-advisor:** Manulife Investment Management (US) LLC

**Distributions:** Quarterly, if any, generally at the end of March, June, September and December

**Minimum investment:** \$500 initial, \$25 subsequent

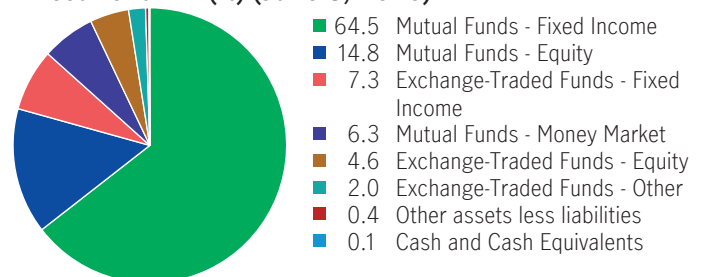
## What does the fund invest in?

The Portfolio's investment objective is to primarily preserve capital with a secondary focus on income. The Portfolio seeks to accomplish its objective by primarily investing in securities of Underlying Funds and/or ETFs. These Underlying Funds and/or ETFs generally invest in domestic and global fixed income securities and/or domestic and global equity securities.

The charts below give you a snapshot of the Portfolio's investments on June 8, 2020. The Portfolio's investments will change.

Top 10 investments (June 8, 2020)		
1	Manulife Bond Fund, Series X	28.2%
2	Manulife Strategic Income Fund, Series X	17.9%
3	Manulife Global Unconstrained Bond Fund, Series X	9.4%
4	Manulife Money Market Fund, Series X	6.3%
5	Manulife Dividend Income Fund, Series X	6.2%
6	Manulife Global Equity Class, Series X	5.4%
7	Manulife Canadian Unconstrained Bond Fund, Series X	4.9%
8	Manulife U.S. Unconstrained Bond Fund, Series X	4.2%
9	Vanguard Emerging Markets Government Bond ETF	4.0%
10	Manulife Multifactor Canadian Large Cap Index ETF, Unhedged Units	3.6%
<b>Total percentage of top 10 investments</b>		<b>90.1%</b>
<b>Total number of investments</b>		<b>16</b>

## Investment mix (%) (June 8, 2020)



## How risky is it?

The value of the Portfolio can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Portfolios with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

## Risk rating

The Manager has rated the volatility of this Portfolio as **low**.

This rating is based on how much the Portfolio's returns have changed from year to year. It doesn't tell you how volatile the Portfolio will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the Portfolio's returns, see **"What Are the Risks of Investing in the Fund?"** in the Portfolio's Simplified Prospectus.

## No guarantees

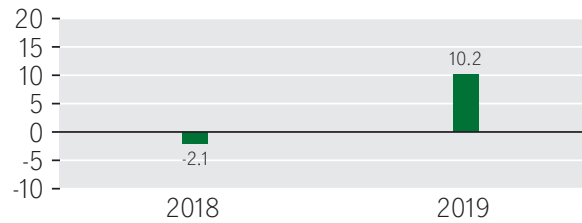
Like most mutual funds, this Portfolio doesn't have any guarantees. You may not get back the amount of money you invest.

## How has the fund performed?

This section tells you how the Advisor Series securities of the Portfolio have performed over the past 2 years. Returns are after expenses have been deducted. These expenses reduce the series' returns.

### Year-by-year returns

This chart shows how the Advisor Series securities of the Portfolio have performed in each of the past 2 years. The Portfolio dropped in value in 1 of 2 years. The range of returns and change from year to year can help you assess how risky the Portfolio has been in the past. It does not tell you how the Portfolio will perform in the future.



### Best and worst 3-month returns

This table shows the best and worst returns for Advisor Series securities of the Portfolio in a 3-month period over the past 2 years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
<b>Best return</b>	7.4%	June 30, 2020	Your investment would rise to <b>\$1,074</b>
<b>Worst return</b>	-5.2%	March 31, 2020	Your investment would drop to <b>\$948</b>

### Average return

The annual compound return of the Advisor Series securities of the Portfolio was 3.2% since May 5, 2017. If you had invested \$1,000 in the Portfolio on May 5, 2017, on June 30, 2020 your investment would now be worth \$1,106.

### Who is this fund for?

The Portfolio is suitable for investors who:

- Are looking for capital preservation with a secondary emphasis on generating income
- Are looking for a simple and easy way to diversify their investments
- Prefer a low level of investment risk
- Are investing for the medium to long term

### A word about tax

In general, you'll have to pay income tax on taxable distributions made to you by the Portfolio and on any gains you make if you redeem your securities in the Portfolio. How much you pay depends on the tax laws that apply to you and whether or not you hold the Portfolio in a registered plan, such as a Registered Retirement Savings Plan or Tax-Free Savings Account.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you receive them in cash or have them reinvested.

## How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell Advisor Series securities of the Portfolio. The fees and expenses - including any commissions - can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

### Sales charges

You have to choose a sales charge option when you buy the Portfolio. Ask about the pros and cons of each option.

Sales charge option	What you pay		How it works
	In per cent (%)	In dollars (\$)	
Front-end (FE) sales charge	0 to 5% of the amount you buy	0 to \$50 on every \$1,000 you buy	You and your representative decide on the rate. The front-end sales charge is deducted from the amount paid at the time you buy. It goes to your representative's firm as a commission.
Deferred sales charge (DSC) (standard option)	<i>If you sell within:</i> 1 year of buying: 6.0% 2 years of buying: 5.5% 3 years of buying: 5.0% 4 years of buying: 4.5% 5 years of buying: 4.0% 6 years of buying: 3.5% After 6 years: nothing	0 to \$60 on every \$1,000 you sell depending on the date of purchase	<ul style="list-style-type: none"> <li>The deferred sales charge is a set rate. It is a percentage of the original purchase price. It is deducted from the amount you receive at the time you sell</li> <li>When you buy the Portfolio, the Manager pays your representative's firm a commission of 5.0% based on the amount you paid. Any deferred sales charge you pay goes to the Manager</li> <li>You can sell up to 10% of your securities each year without paying a deferred sales charge</li> <li>You can switch to the same series of another fund we offer without paying a deferred sales charge. Instead, the existing deferred sales charge schedule will continue with your new fund</li> </ul>
Deferred sales charge (Low-load option 3) (LL3)	<i>If you sell within:</i> 1 year of buying: 3.0% 2 years of buying: 3.0% 3 years of buying: 3.0% After 3 years: nothing	0 to \$30 on every \$1,000 you sell	<ul style="list-style-type: none"> <li>The low-load sales charge is a set rate. It is a percentage of the original cost of your investment. It is deducted from the amount you receive at the time you sell</li> <li>When you buy the Portfolio, the Manager pays your representative's firm a commission of 2.0% based on the amount you paid. Any low-load sales charge you pay goes to the Manager</li> <li>You can sell up to 10% of your securities each year without paying a low-load sales charge</li> <li>You can switch to the same series of another fund we offer without paying a low-load sales charge. Instead, the existing low-load sales charge schedule will continue with your new fund</li> </ul>
Deferred sales charge (Low-load option 2) (LL2)	<i>If you sell within:</i> 1 year of buying: 2.0% 2 years of buying: 2.0% After 2 years: nothing	0 to \$20 on every \$1,000 you sell	<ul style="list-style-type: none"> <li>The low-load sales charge is a set rate. It is a percentage of the original cost of your investment. It is deducted from the amount you receive at the time you sell</li> <li>When you buy the Portfolio, the Manager pays your representative's firm a commission of 1.0% based on the amount you paid. Any low-load sales charge you pay goes to the Manager</li> <li>You can sell up to 10% of your securities each year without paying a low-load sales charge</li> <li>You can switch to the same series of another fund we offer without paying a sales charge. Instead, the existing sales charge schedule will continue with your new fund</li> </ul>

### Fund expenses

You don't pay these expenses directly. They affect you because they reduce the returns of the Portfolio. As of December 31, 2019, the Portfolio's expenses were 1.99% of its value. This equals \$19.90 for every \$1,000 invested.

	Annual rate (as a % of the Fund's value)
<b>Management expense ratio (MER)</b> – This is the total of the Portfolio's management fee (which includes the trailing commission), a fixed administration fee and Certain Fund Costs. The Manager waived some of the Portfolio's expenses. If it had not done so, the MER would have been higher.	1.96%
<b>Trading expense ratio (TER)</b> – These are the Portfolio's trading costs.	0.03%
<b>Fund expenses</b>	<b>1.99%</b>

## More about the trailing commission

The trailing commission is an ongoing commission. It is paid for as long as you own the Portfolio. It is for the services and/or advice that your representative and their firm provide to you.

The Manager pays the trailing commission to your representative's firm. It is paid from the Portfolio's management fee and is based on the value of your investment. The rate depends on the sales charge option you choose.

Sales charge option	Amount of trailing commission	
	In per cent (%)	In dollars (\$)
Front-end sales charge	0.75% of the value of your investment each year	\$7.50 each year for every \$1,000 invested
Deferred sales charge (standard option) – while in 6 year DSC	0.50% of the value of your investment each year	\$5 each year for every \$1,000 invested
Deferred sales charge (standard option) – after 6 years	0.75% of the value of your investment each year	\$7.50 each year for every \$1,000 invested
Deferred sales charge (low-load option 3)	0.75% of the value of your investment each year	\$7.50 each year for every \$1,000 invested
Deferred sales charge (low-load option 2)	0.75% of the value of your investment each year	\$7.50 each year for every \$1,000 invested

## Other fees

You may have to pay other fees when you buy, hold, sell or switch securities of the Portfolio.

Fee	What you pay
Short-term trading fee	2.0% of the value of securities you sell or switch within 7 days (for market timing) or 30 days (for excessive trading) of buying them. This fee goes to the Portfolio.
Switch fee	Your representative's firm may charge you up to 2.0% of the value of securities you switch to another mutual fund.

## What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- Withdraw from an agreement to buy mutual fund securities within two business days after you receive a Simplified Prospectus or Fund Facts document, or
- Cancel your purchase order within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the Simplified Prospectus, Annual Information Form, Fund Facts document or Financial Statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

## For more information

Contact Manulife Investment Management Limited or your representative for a copy of the Portfolio's Simplified Prospectus and other disclosure documents. These documents and the Fund Facts make up the Portfolio's legal documents.

### Manulife Investment Management Limited

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**To learn more about investing in mutual funds, see the brochure *Understanding mutual funds*, which is available on the website of the Canadian Securities Administrators at [www.securities-administrators.ca](http://www.securities-administrators.ca).**